



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

DAY ONE – MAY 19, 2020

8:45 LOGIN PERIOD

9:00 WELCOME AND EXECUTIVE SUMMARY LANI TITO

9:30 SCOPE OF THE EXPORT ADMINISTRATION REGULATIONS LANI TITO

- Important terms and principles
- What is covered by the regulations
- Determining jurisdiction

10:15 BREAK

10:30 CLASSIFYING ITEMS & COMMERCE COUNTRY CHART RICHARD SYLVESTRI

- Classify your item and Export Control Classification Numbers
- Specially Designed
- Reasons for Control
- General Prohibitions 1 and 6

12:00 END OF DAY ONE

DAY TWO – MAY 20, 2020

8:45 LOGIN PERIOD

9:00 WELCOME AND REVIEW OF EXERCISES TIRRELL MCKNIGHT

9:30 END USER & END USE CONTROLS RICHARD SYLVESTRI

- Part 744 Control Policy
- Consolidated Screening List
- General Prohibitions 4, 5, and 7

10:00 BREAK

10:10 APPLICATIONS & PROCESSING TIRRELL MCKNIGHT

- Classification Requests
- Applying for an export license/SNAP-R
- Application Review Process
- General Prohibitions 8, 9 and 10

11:10 BREAK

11:20 EXPORT CLEARANCES AND RECORDKEEPING RICHARD SYLVESTRI

- Electronic Export Information
- Destination Control Statement
- Recordkeeping

12:00 END OF DAY TWO

12:00 -1:00 OPTIONAL NETWORKING SESSIONS



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

DAY THREE – MAY 21, 2020

8:45	LOGIN PERIOD	
9:00	WELCOME AND REVIEW OF EXERCISES	LANI TITO
9:15	LICENSE EXCEPTIONS <ul style="list-style-type: none">• When/How to Use License Exceptions• Country Groups	TIRRELL MCKNIGHT
10:30	BREAK	
10:45	DEEMED EXPORTS	LANI TITO
11:15	BIS OFFICE OF EXPORT ENFORCEMENT	RICHARD WEIR
12:00	END OF DAY THREE	

DAY FOUR – MAY 22, 2020

8:45	LOGIN PERIOD	
9:00	WELCOME AND REVIEW OF EXERCISES	RICHARD SYLVESTRI
9:30	REEXPORTS & OFFSHORE TRANSACTIONS <ul style="list-style-type: none">• De Minimis Guidelines – General Prohibition 2• Direct Product Guidelines – General Prohibition 3	LANI TITO
10:20	BREAK	
10:30	BIS NEWS, UPDATES, & OTHER TOPICS <ul style="list-style-type: none">• Advisory Opinions• Office of Antiboycott Compliance• Recent Updates to the EAR	LANI TITO
11:00	EXPORT COMPLIANCE PROGRAM <ul style="list-style-type: none">• Eight Elements of an Export Compliance Program	RICHARD SYLVESTRI
12:00	PROGRAM ENDS	
12:00 - 1:00	OPTIONAL NETWORKING SESSIONS	